



TERMS AND POLICIES OF THE LAFAYETTE FARMERS MARKET

In consideration of the opportunity to license stall space(s) and sell products in the Lafayette Farmers Market, the Lafayette-West Lafayette Development Corporation d/b/a Greater Lafayette Commerce and the Vendor, by signing the attached Application, agree to the following terms and policies, which are incorporated into the Contract in their entirety.

1. **DEFINITIONS** When capitalized in this Contract, the following terms have the following meanings:

“**Approved Categories**” means the six categories of products that Vendors may sell at the Market, as set forth in Section 4.C. below.

“**City**” means the city of Lafayette, Indiana

“**Contract**” means the CONTRACT FOR VENDING IN THE LAFAYETTE FARMERS MARKET which each Vendor must sign, and into which these Terms and Policies are incorporated.

“**Daily Vendor**” means a Vendor who does not qualify as a Season Vendor.

“**GLC**” means Lafayette-West Lafayette Development Corporation d/b/a Greater Lafayette Commerce.

“**Lafayette Market**” means the Lafayette Farmers Market will be located downtown Lafayette on Fifth Street between Columbia and Ferry Streets and on Main Street between 4th and 6th Streets.

“**Market**” means the Lafayette Market.

“**Product Rules**” means those rules concerning the products which a Vendor may sell at the Market in accordance with Section 4 below.

“**Season Vendor**” means a Vendor who intends to vend at least once per week throughout most or all the Market season, who signs a Contract, who pays the prescribed fees when required, and attends at least 75% of the Saturday Market sessions. Vendors who do not attend at least 75% of the Saturday Market sessions during the season will be considered as Daily Vendors.

“**Terms and Policies**” means the terms and policies referenced herein

“**Vendor**” means either a Season Vendor or a Daily Vendor who is directly involved with the production of items to be sold at a Market. This would include planting, tending, and harvesting produce, and creating craft items from raw materials.

“Vendor Fees” means the fees which a Vendor is required to pay under Section 6 below

2. MARKET POLICIES AND ADMINISTRATION

A. Roles of GLC and the City. GLC shall administer the Lafayette Market as an agent of the City. GLC and the City reserve the right to terminate the Lafayette Market or to change the times, dates, locations, and/or policies relating to the Lafayette Market.

B. Market Policies. GLC, with advice from the City, shall establish all Market policies, including policies applicable to customers as well as Vendors, and shall set all Vendor Fees.

C. All Vendor applications are subject to approval by GLC and the City in their sole and absolute discretion. Once approved, a vendor’s continued participation in the Market is subject to the continued approval of GLC and the City in their sole and absolute discretion.

D. Questions and Complaints. Vendors may direct concerns or questions regarding operation of the Market to GLC, P.O. Box 348, Lafayette, IN 47902-0348, or by emailing: mwelch@greaterlafayettecommerce.com. GLC will designate a representative as the contact for all matters concerning the Market.

3. MARKET OPERATIONS

A. Market Schedules

1. Except as otherwise provided herein, the Lafayette Market will generally operate from 8:00 a.m. to 12:30 p.m. on each Saturday, starting the first Saturday in May through the last Saturday in October. All dates and times are subject to change as dictated by GLC and the City. Vendors may have access to their space(s) no earlier than 6:30 a.m. and must vacate the premises by no later than 1:30 p.m. Vendors who are not in their assigned space(s) by 7:30 a.m. must park off-site and carry items to their assigned spaces, and (ii) for safety reasons, Vendors may not shut down and depart before 12:30 p.m.
2. The Lafayette Market event footprint is subject to use by various festivals and ongoing events in the community. As such, the market may be subject to closing early on any given Saturday to accommodate these events. Notice of these events will be submitted to all vendors in writing as they come to our attention or at least seven days in advance.

B. Vendor Documentation

1. Each Approved Season Vendor must sign a Contract and pay all required Vendor Fees before the Market season begins. Each Approved Daily Vendor must sign a Contract and pay all required Vendor Fees before the first day the Daily Vendor plans to vend.
2. When signing and submitting his/her Contract, each Vendor must submit certificates of insurance proving adequate insurance to operate Market and adequate general liability insurance. GLC may reject or terminate any contract if GLC and The City determine in its sole and absolute discretion that a vendor’s coverage is inadequate.
3. Vendors must agree to and sign a form of consent for a criminal background check to be permitted to vend.
4. Vendors selling products for which sales tax must be collected must provide a Registered Retail Merchant Certificate, which can be obtained from the Indiana Department of Revenue.

5. Vendors who will sell potentially hazardous food must comply with Tippecanoe County Department of Health regulations requiring them to be certified food handlers and must obtain the required permit prior to selling at the Market. Vendors based outside Tippecanoe County must provide their most recent health inspection by their county health department. Vendors who sell potentially hazardous foods that are not permitted by the Tippecanoe County Department of Health will not be permitted to vend.
6. Vendors who are registered with the Women, Infants and Children Nutrition Program (WIC) must observe WIC regulations and must provide proof of WIC registration to GLC.

C. Assignment of Vending Spaces

1. GLC will allocate spaces for Season Vendors in advance of the opening of the Market. GLC will assign spaces for Daily Vendors as available, giving priority to Season Vendors. Daily Vendors may use any spaces not occupied by season vendors within one half hour of Market's opening. If, for reasons beyond the control of GLC or the City one or more assigned spaces become unavailable, GLC will make reasonable efforts to reassign the Vendor(s) to another market space. GLC will place Daily Vendors on a call list to be contacted if space becomes available.
2. In assigning spaces, GLC will use a point system that rewards Vendors with the longest and most consistent participation in the Market, based on the number of seasons of participation and the number of days of attendance. GLC will assign Season Vendors spaces prior to the Market season based on the following criteria in the order specified: (1) the total number of points for the Season Vendor as of the end of the prior season; (2) the date on which GLC receives the Season Vendor's Contract and participation fee; and (3) the number of spaces for which the Season Vendor has requested. If payment is not remitted by the application due date, vendors will lose their place in space assignment.
3. Vendor spaces will be limited to two (2) booths per vendor. Additional requests can be made but will not be granted until all vendor requests have been met.

D. Vendor Parking

1. On Saturdays, Vendors at the Lafayette Market must park and secure their vehicles as directed by GLC. Vendor spaces will be clearly designated by Lafayette Street Department. Vehicles must face the sidewalk with their rear ends toward 5th street and front tires toward the sidewalk with the rear wheels securely blocked.
2. Vendor parking in the B and K LLC lot is not permitted. Violators parking in this lot without appropriate permission will be towed at their own expense. Vendors are welcome to coordinate with B and K LLC directly to rent a parking space if they choose.

E. Equipment and Supplies

1. Vendors at the Lafayette Market may supply a stand, counter, or tables not to exceed the width of his or her stall space(s) and these, including products, tents, and displays, are allowed only up to the spaces designated on the brick pavers by the City of Lafayette Street Department (white rumble strips for the four corners of your space). The back or tailgate of a truck or wagon may be used in addition or in place of the above. This will be enforced and failure to comply may result in the Vendor being barred from participating in the Market.

2. The sidewalk must be kept clear for pedestrian use. Space must be available from the street to reach the sidewalk in each stall space so as not to encroach into an adjoining stall space.
3. Vendors must stay in their assigned spaces, not exceeding the left or right of their space, or encroaching on the right of way in the street.
4. Umbrellas or other weather protective devices may be supplied by the Vendor, who is solely responsible for damages or personal injuries resulting from the use thereof. **All tents and/or canopies must be adequately anchored with ballast, minimum of 5 pounds per pole, and are subject to inspection by GLC. Vendors will be inspected for appropriate anchors and will not be permitted to set up canopies and/or tents without such weights, regardless of weather.**
5. Produce and products are to be marketed toward the center of 5th and Main only. Produce and products marketed from stalls are to be marketed, shown, or placed next to or on its presenting vehicle, counter, table(s), or the street, as directed by GLC. On Saturdays, Vendors at the Lafayette Market will be selling from the street as prescribed by GLC.

F. Vendor Conduct

1. Vendors must comply with all laws and regulations that apply to them. Vendors must also agree to and sign the vendor conduct agreement prior to being allowed to vend.
2. Vendors must comply with the Product Rules.
3. Vendors may not sell any products or goods at the Lafayette Market that include or embody any Purdue trademark, service mark, trade name or other Purdue intellectual property unless properly licensed.
4. Season Vendors who are scheduled to vend at the Lafayette Market on Saturdays must let GLC know if they will not be attending on a particular Saturday by no later than the preceding Thursday at 5 pm. Emergency cancellations should contact the Market Manager no earlier than 6am the day of the event. All other cancellations should come via email or phone call to Market Manager.
5. Vendors must set up their own displays on each day they offer goods for sale at the Market. Vendors must be present while their goods are offered for sale. Vendors may not share their assigned space with others without the consent of GLC, but they may assign person(s) to assist them. Vendors retain full and exclusive responsibility for their market space(s), for their sales, and for the actions of their assistants.
6. Vendors must clearly label each product to show which Approved Category the product falls. Vendors must clearly label all products (other than concessions) that were not produced by the Vendor, specifying the product's place of origin. The price of all items must be clearly indicated. GLC may require Vendors who fail to provide adequate labeling to correct the failure.
7. Vendors who cook on-site must keep a fire extinguisher that is always visible and accessible. Grills used for cooking are subject to inspection and are to be located as directed by GLC.
8. Vendors who are preparing food on-site at the Lafayette Farmers Market must provide a hand washing station.

9. Vendors selling any article by weight or measure at the Market must contact Tippecanoe County Weights and Measures (765/423-9794) to arrange for their scales to be inspected. All scales must be certified and approved for commercial sales prior to vending at the Market.
10. Vendors who sell SNAP eligible items are required to accept SNAP tokens as payment.
11. Vendors oversee ensuring the tokens they except for SNAP purchases are issued by the Lafayette Farmers Market. Payment for non-Lafayette Farmers Market SNAP Tokens will not be issued by the Lafayette Farmers Market and non-eligible tokens will be returned to the Vendor.
12. Vendors are responsible for ensuring all foods exchanged for Lafayette Farmers Market SNAP Tokens are eligible food items as outlined by the USDA. Vendors should refer to the USDA Guidelines or the Market Manager for more information on eligible food items. [What Can SNAP Buy? | USDA-FNS \(www.fns.usda.gov/snap/eligible-food-items\)](#)
13. SNAP Tokens should be submitted to the Market Manager on the last Saturday of the month for reimbursement. Vendors will be issued a receipt on site that states their submitted tokens. A reimbursement check for this value will be mailed to the address in the contract and addressed to the preferred payable contact outlined in the below application within 21 days.
14. Vendors must dress appropriately, including shoes and shirts.
15. Vendors must maintain their space(s) in a clean, safe, and sanitary manner, including protecting the pavement from oil or fuel drips from any part of the Vendor's vehicle. Vendors must haul away all trash or garbage that is generated in or around their booths and must sweep up and remove all debris on the ground. Vendors may not dispose of produce waste, overripe or leftover produce or boxes in any on-site or off-site garbage cans or dumpsters surrounding the Market site. Vendors using cups, etc. for sampling purposes must supply a small trash can or attach a small garbage bag to their booth for their customers. Vendors should bring their own brooms and dust pans.
16. Vendors must always keep all food items at least 6 inches off the ground.
17. Vendors may not smoke in the Market area.
18. Vendors may not bring animals to the Market area, unless required due to disability.
19. Vendors must always keep a watchful eye on their children and may not allow their children to wander the Market area without a parent or guardian.
20. Vendors must permit inspections by the Tippecanoe County Department of Health.
21. Vendors will cooperate with GLC and/or its designees in conducting promotions and events to attract additional customers and to add to the atmosphere of the Market.

4. PRODUCT RULES

A. Product Source

1. At least 70 percent of all products that a Vendor sells, excluding concessions, must have been produced by that Vendor, with this percentage based on the prices charged by the Vendor. For example, assume that a Vendor offers to sell (i) 125 dozen ears of sweet corn produced by the Vendor for a price of \$3 per dozen ears, for a total of \$375, (ii) potted plants and herbs produced by the

Vendor whose total price is \$100, and (iii) craft items produced by the Vendor whose total price is \$150. Under these assumptions, the Vendor may also sell sweet corn or other products not produced by the Vendor that fall within any of the approved categories, so long as the total price of the additional sweet corn and/or other products would not exceed \$187.50, calculated as follows:

$$[(\$375) + (\$100) + (\$150)] = (\$625) \times (.7) = \$437.50 = 70\% \quad \$187.50 = 30\%$$

2. However, the other 30 percent of product or products that a Vendor may sell but that the Vendor did not produce (excluding concessions) must have been purchased by the Vendor directly from the producer of the product.
3. Vendors may not sell any products that they purchased from wholesalers, distributors, retailers, or in an auction, provided that concessions need not be purchased directly from their producers. Before each market season begins, Vendors must provide to GLC the name, address and telephone number of each farmer or other producer whose products the Vendors intend to sell in accordance with the foregoing. Exceptions may be made in the event of acts of God.
4. All products for sale are subject to the approval of GLC and the City in their sole and absolute discretion.

B. Product Quality All edible goods must be safe for human consumption. The Vendor is solely responsible for any damages resulting from the sale of unsound or unsafe goods. If GLC determines that a Vendor is offering any low quality or unsafe product, GLC may require the Vendor (i) to remove the low quality or unsafe merchandise from the Market immediately and/or (ii) to vacate the Market.

C. Approved Categories Vendors may only sell products that fall within one of the following Approved Categories:

1. Home Grown/Processed Farm Fresh by the Vendor: fresh and unpackaged home-grown vegetables, fruit, nuts, and cut flowers; potted plants and herbs (annuals and perennials); dried flowers; and fresh, home grown food products that are minimally processed and packaged in new containers by the Vendor such as honey, other syrups, dried spices and herbs, flour, cornmeal, unpopped popcorn, seeds, canned produce, cider and other pressed juices, dairy products, and vinegars.
2. Organically Home Grown/Processed Farm Fresh by the Vendor: any of the produce or products described in (A) that have been organically grown, or made from produce organically grown, on a Vendor's own farm. Only products which have been organically grown by a Vendor who is an organic farmer may be sold in this category. To sell in this category, a Vendor must be listed as an "organic farmer" with the appropriate state department in Indiana or the state of his/her residence.
3. Other Indiana Farm Produce or Products: any of the produce or products described in (A) that the Vendor purchased directly from other farms or producers within Indiana, or any such products such as bakery goods produced by an Indiana commercial bakery.
4. Farm Produce or Products from Outside Indiana: any of the produce or products described in (A) for sale or obtained for resale from outside of Indiana.
5. Concessions: food and/or beverages for sale and immediate consumption at the Market. Food and/or beverages sold as concessions must be prepared by the vendors; no pre-packaged food and/or beverages sold as concessions may be purchased from wholesalers, distributors, or retailers.
6. Arts/Crafts/Misc: handmade or handcrafted products which have been approved by GLC may be sold in the Market if space is available. Vendors who have a storefront business will also be permitted to

vend if approved by GLC. All products that are not produced by the Vendor must be products of the USA.

5. VIOLATIONS

- A. **Excess sales of products not produced by a Vendor** If GLC determines that a Vendor has sold or is attempting to sell products purchased directly from a third-party producer that total more than 30 percent of the total products the Vendor has sold or is attempting to sell, GLC shall notify the Vendor of noncompliance immediately. If a Vendor fails to correct such noncompliance immediately upon receiving such notice, GLC shall revoke the Vendor's vending privileges immediately. **NO VENDOR FEES WILL BE REFUNDED.**
- B. **Sales of products neither produced by a Vendor nor directly purchased from the Producer** If GLC determines that a Vendor has sold or is attempting to sell any products that the Vendor did not either produce or buy directly from another producer, GLC shall revoke the Vendor's vending privileges immediately. **NO VENDOR FEES WILL BE REFUNDED.**
- C. **Improper denial of SNAP Tokens as payment.** If GLC determines that a Vendor has inappropriately denied the exchange of SNAP eligible goods for Market-approved SNAP Tokens presented by a customer, GLC shall notify the Vendor of noncompliance immediately. If a Vendor fails to correct such noncompliance upon receiving notice, GLC shall revoke the Vendor's vending privileges immediately. **NO VENDOR FEES WILL BE REFUNDED.**
- D. **Unsafe or Illegal Conduct.** GLC may terminate a Vendor's vending privileges immediately if the Vendor is selling unsafe or dangerous products, if the Vendor is violating any applicable law, rule or regulation, or if the Vendor is otherwise engaged in any unsafe or illegal activity. **NO VENDOR FEES WILL BE REFUNDED.**
- E. **Sale of products not produced in a Certified Commercial Kitchen.** Effective July 1, 2022 HEA 1149 was issued specifying the requirements for sale of food products produced by an HBV or home-based vendor. This allows certain food products to be made in a private residence and legally sold. Prior to being allowed to sell these items at the Lafayette Farmers Market, you must have registered as an HBV (home based vendor) with the Tippecanoe County Health Department and be following their requirements. **NO VENDOR FEES WILL BE REFUNDED.**
- F. **Sale of Unpasteurized Milk Products.** The Market does not allow the sale of "raw" or unpasteurized milk either for human or animal consumption. If GLC determines that a vendor has sold or is attempting to sell milk that is "raw" or unpasteurized, GLC shall revoke the Vendor's vending privileges immediately. **NO VENDOR FEES WILL BE REFUNDED.**
- G. **Procedures for Determining Compliance or Violations.**
1. GLC may use its own observations, information provided by third persons, and information gathered in inspections to determine if a Vendor has complied with these Terms and Policies.
 2. GLC will notify a Vendor if one or more of the Vendor's products offered for sale at the Market appears to violate a Product Rule or is being investigated to determine if it violates a Product Rule or otherwise does not comply with these Terms and Policies. GLC may arrange for an inspection of the Vendor's production location and methods, with such inspection to be conducted by GLC or its designee. GLC will immediately terminate the vending privileges of any Vendor refusing to allow such an inspection.
 3. GLC will always retain the authority to request a Vendor to correct any failure to comply with these Terms and Policies immediately, and to suspend the vending privileges of any Vendor who fails to make the required protection.

4. A Vendor whose vending privileges have been terminated will not be eligible to re-apply to become a Vendor until at least 12 months have expired following the date on which the Vendor's vending privileges were terminated.
5. Notwithstanding any other provision in these Terms and Conditions, GLC may terminate a vendor's vending privileges and the Vendor's Contract at any time if GLC or the City determines in its or their reasonable judgment that a Vendor has failed to comply with any provision in these Terms and Policies. **NO VENDOR FEES WILL BE REFUNDED.**

6. VENDOR FEES

- A. Amount of Vendor Fees** Each Vendor shall pay the following non-refundable Vendor Fees:

Fee for Saturday (Downtown Market) full season per space - \$400
Additional fee for Saturday anchor (corner) space full season - \$80 per space
Daily fee per space for Saturdays - \$40/day

- B. Timing and Method of Payment** Season Vendors must pay Vendor Fees for a full season by cash, credit card or check payable to GLC, in full by **April 15th, 2026**. Daily Vendors **must pay Vendor Fees in advance** by calling 765-742-4044 or paying in person by 5pm on Thursday before the market. Daily vendors who do not submit payment will not be allowed entry to the market on their date of intended attendance. **Payment will not be accepted in check or cash form the day of the market.**

7. COVENANT NOT TO SUE AND RELEASE OF ALL CLAIMS

- A. Lafayette Market.** Each Vendor at the Lafayette Market, on behalf of himself, herself, or itself and his/her/its dependents, employees and agents, unconditionally promises not to assert or file, and hereby unconditionally releases, any action or suit at law or in equity alleging personal or bodily injury, death, or property damage in connection with or as a result of any activity under or in connection with this Contract, against (i) GLC or GLC's directors, officers, employees or agents, (ii) the City or the City's officers, employees or agents, or (iii) B and K, Bistro 501, The Historic Lahr Apartments, The Knickerbocker Saloon, Roth Florist, Legal Aid Corporation of Tippecanoe County, Mulhaupt's, Inc., Altman Investments, Sweet Revolution Bake Shop, Salin Bank, Marquis Doll Museum & Restoration, Regions Bank, Sunrise Diner or (iv) any other property or area that is designated for Vendor use and any other adjacent property owner, tenant or business, regardless of the negligence or other fault of any of the foregoing, excepting therefrom any injury or damage to the extent caused by willful or gross negligence.

- B. Survival.** This Section 7 shall survive any termination of the Contract.

8. INDEMNIFICATION

- A. Lafayette Market.** Each Vendor at the Lafayette Market agrees to fully indemnify and hold harmless (i) GLC and GLC's directors, officers, employees and agents, (ii) the City and the City's officers, employees and agents, and (iii) B and K, Bistro 501, The Historic Lahr Apartments, the Knickerbocker, Roth Florist, Legal Aid Corporation of Tippecanoe County, Mulhaupt's, Inc., Altman Investments, Sweet Revolution Bake Shop, Salin Bank, Marquis Doll Museum & Restoration, Regions Bank, Sunrise Diner or (iv) any other property or area that is designated for Vendor use and all other adjacent property owners, tenants, and businesses, from any and all claims asserting liability, loss, bodily injury, death, or property damage, including settlements, judgments, and reasonable attorney fees and litigation expenses, arising from or related in any way to Vendor's participation in the Lafayette Market, regardless of the negligence or other fault of any of the indemnified persons or parties, excepting therefrom any injury or damage to the extent caused by willful or gross negligence of the party seeking indemnification.

B. Survival. This Section 8 shall survive any termination of the Contract.



2026 VENDOR APPLICATION

Representative Name: _____

Business Name: _____

Phone Number(s): _____

Email Address: _____

Mailing Address: _____

Home Address (if different from above): _____

Commercial Kitchen Address: _____

Types of Products, Produce, or Items Vendor Intends to Sell At The Market:

Write a statement about your products that you would like to include on our website.

Where can customers locate your business online(social media/website, please include usernames)?

Please indicate to whom SNAP Reimbursement Checks should be made to and the mailing address, if different from above.



Vendor Category or Categories (Check one space)-(See #2 under "Terms and Policies..."):

- A. Home Grown/Processed Farm Fresh by the Vendor
- B. Organically Home Grown/Processed Farm Fresh by the Vendor
- C. Other Indiana Farm Produce or Products (up to 30% only)
- D. Other Farm Produce or Products from Outside Indiana (up to 30% only)
- E. Concessions
- F. Arts/Crafts/Miscellaneous

CSA Participant? _____ **WIC Program Registration No.** _____

Requested Space No(s) _____ (based on space availability, cannot be guaranteed)

Do you intend to join our market as a Season Vendor (>75% of markets) or as a Daily Vendor (<75% of markets)?

Season Vendor (May-October 75% of Markets) Daily Vendor (occasionally or less than 75% of Markets)

Total Number of Spaces Requested (2 Max At Each Market) Are you requesting an anchor space?

I give GLC permission to release my contact information to customers interested in contacting me for information and or special orders.

I give GLC permission to create content that may include my business, on the Lafayette Farmers Market media.

Please submit completed application and all supporting documentation to Greater Lafayette Commerce via email or mail at the information below.

PLEASE SUBMIT BY April 8, 2026 FOR FULL CONSIDERATION

Applicant Signature:

Date:

LAFAYETTE FARMERS MARKET CODE OF CONDUCT

The primary purpose of this Code of Conduct is to ensure the well-being of all participants. Vendors are expected to behave courteously to customers, other vendors, and market staff. It is the market's intent to serve the public and create a friendly atmosphere that will benefit both the vendors and customers.

As a Lafayette Farmers Market vendor and/or their representative, I will:

Respect and adhere to all rules established by the Lafayette Farmers Market

Comply with all applicable laws and ordinances.

Comply with all terms of the Vendor's application and contract.

Keep in force all insurance required by GLC and the City

Not willingly deceive or exploit customers or GLC concerning Market business.

Always demonstrate the highest standards of personal behavior and integrity

Treat everyone with respect. Rude, violent, aggressive, uncooperative, belligerent, or threatening behavior toward others will not be tolerated.

Under no circumstance, attend or participate in the Lafayette Farmers Market while under the influence of alcohol and/or controlled substances.

Comply with reasonable requests of GLC and the City

It is important that all Lafayette Farmers Market vendors and/or their representatives comply with the Code of Conduct. Failure to comply with any component of the code or participation in other inappropriate conduct as determined by the Market Manager or any of its affiliates, may lead to dismissal as a vendor at the Lafayette Farmers Market.

I have read the Lafayette Farmers Market Vendor Code of Conduct above and agree to comply with it.

Name: _____

Business: _____

Address: _____

City/State/Zip Code _____

Applicant Signature:

Date:

Without a signed copy of Code of Conduct, vendors cannot participate in the Lafayette Farmers Market.



BOOTH DISPLAY STANDARDS

GLC is implementing new visual display standards for the 2026 season and beyond.

These guidelines will allow the Farmers Market to gain a cohesive, meaningful, and

tasteful appearance to the community. Your booth should complement your business and allow patrons to collectively understand what goods or services are being offered. GLC will continue to allow for creativity within Vendor booths, although there will be mandatory specifications each Vendor must adhere to, to participate in the Farmers Market. The specifications include but are not limited to:

- No business will be able to operate solely out of the back of a vehicle or mobile unit.
- Each booth must have a rectangular table included for their display ranging in 4, 6, or 10 ft. sizes.
- A clean table covering must be included on every table (ii. Tables without a covering will not be accepted).
- All kitchen equipment must be commercial grade, consumer grade equipment will not be accepted.
- Business name must be displayed at the front of the booth.
- Featured items must be presented in an organized way.
- Price of items must be displayed in a clear and concise manner.
- SNAP eligible items must be displayed in a clear and concise manner.
- All signage must be displayed in a clear and concise manner.
- Products refilled as necessary to maintain a full and abundant display.
- Showcasing featured products when applicable strongly encouraged (ii. If Vendor is selling hats or scarves, the product is worn by the Vendor).

Each Vendor display will be subjected to critiques and feedback from GLC and the Market Manager. This process has been implemented to create an inviting cohesive market for patrons. If the above guidelines are not met for each market, disciplinary action may be appointed by the Market Manager or GLC staff.

Applicant Signature:

Date:

Without a signed copy of Booth Display Standards, vendors cannot participate in the Lafayette Farmers Market.

Business Name _____ Representative _____

Address _____ City/State/Zip Code _____

E-Mail _____ Phone _____

_____ Season Space - \$400 _____ *Anchor Space - \$100 _____ Daily Vendor(\$40/market)

Total Amount Due : \$ _____

_____ Payment will be made by credit card, which I authorize you to use.

_____ Payment will be made by check by April 15, 2026.

Credit Card:

Name on Card _____

Card Number _____ Expiration Date ____/____/____ CSV _____

Billing Address _____

Business Representative "DEBTOR"

Applicant Signature:

Date:

* Anchor spaces are located at the ends of each row and offer the highest visibility. These spaces are available at 5th & Columbia (2 spots) and at the intersection of 5th & Main (8 spots). The ends of Main & 4th, Main & 6th, and midblock between Main & Ferry are not considered anchor spaces.



SECONDHAND SALES DISCLOSURE & ACKNOWLEDGEMENT

Only fill this out if applicable

If your business purchases and resells items produced or created by another entity, you are required to submit this form. Secondhand sales include any products or produce in which your business did not grow, produce, or create that were purchased from another seller. Per our market guidelines, secondhand sales per vendor may not be more than 30% of total sales or total item quantity. Items purchased through a wholesaler, retailer, auction, or distributor are ineligible to be sold at our market. Selling items from these ineligible sources may result in a termination from our market.

Instructions: Complete Section One with your information to acknowledge our market's secondhand sales policy. Complete Section Two to disclose your secondhand sales by completing either Option One or Option Two. Please review directions listed under both options to complete form correctly.

"Lafayette Farmers Market" is defined as the Saturday Farmers Market located on 5th Street, between Columbia and Ferry Streets, and Main Street, between 4th and 6th Streets, in Lafayette, Indiana, operating from May to October.

"Business Representative" is defined as the full name of the responsible party of a booth vending at the Lafayette Farmers Market. This may be the business owner or a management employee.

"Business Name" is defined as the operating title of the vending booth as submitted on the Lafayette Farmers Market application.

"Vendor" or **"Vendors"** means either a Season Vendor or Daily Vendor who is directly involved with the items to be sold at the Lafayette Farmers Market, as well as the management of the booth. See also **"Business Representative."**

"Direct Producer" is the business name or first and last name of the individual who has produced the product in which the vendor is selling.

Section One:

Vendor Acknowledgement of Non-Produced Product Policy:

In compliance with the Lafayette Farmers Market policy, Section 4 Item A, I, the representative of the business named below, acknowledge that up to 30% of the products my business sells at the Lafayette Farmers Market is procured through a secondary party who has directly produced the products I am to sell, in accordance with the market policy. I understand that a secondary party cannot include wholesalers, retailers, distributors, or an auction. I also understand that a breach of this policy may result in my termination, without refund, from the Lafayette Farmers Market.

Vendor

Signature

Business Name

Date

Section Two:

Option One: Direct Producer Acknowledgment and Disclosure

Directions: This Option Should Be Completed by The Direct Producer

I, the "Direct Producer," do so acknowledge that my business or individual self provides the vendor listed above with products that myself or my business has produced directly. These items, in their final form, have not been obtained from a wholesaler, retailer, distributor, or auction. I also acknowledge it is the "Vendors" intent to sell these items in collaboration with the "Vendors" own produced products, as well as the possibility of other "Direct Producers", at the Lafayette Farmers Market.

Description of Products Provided To Vendor:

_____ Vendor	_____ Signature	_____ Direct Producer Business Name
_____ Direct Producer Business Address	_____ Direct Producer Phone #	

Option Two: Direct Producer Acknowledgement and Disclosure

Directions: This section is to be completed by the vendor if the Direct Producer is unable to complete Option One.

I, the "Vendor" named above, do so acknowledge that my business procures the following products, of which all have been produced directly by the "Direct Producer" named below. These items have not been obtained from a wholesaler, retailer, distributor, or auction. I also acknowledge that the "Direct Producer" understands and accepts my intent to sell these items in collaboration with my business's own produced products, as well as the possibility of other "Direct Producers", at the Lafayette Farmers Market.

Description of Products Provided To Vendor:

_____ Vendor	_____ Vendor Business Name
_____ Direct Producer Business Address	_____ Direct Producer Phone #

LAFAYETTE FARMERS MARKET APPLICATION FAQ'S

When are my documents due?

Documents should be submitted within seven days from application submission. All documents are due by April 8, 2026 for full consideration as a season vendor. Requested spaces will not be held without all documentation submitted.

What if I am waiting on a document and don't want to lose my space?

If you are waiting on documents from a third party, please submit your application and the supporting documents you have. Be sure to include an explanation of any missing documents.

Should I complete the Secondhand Sales Disclosure Form?

If you purchase items (produce, art, health, and beauty items, etc.) in their final form and intend to sell these items at your booth, you must complete the Secondhand Sales Disclosure Form. Reminder: Items must be produced first-hand and cannot be purchased from a retailer, wholesaler, distributor, or auction.

What are the dates of the 2026 season?

Our market will run Saturdays from May 2nd – October 31st, 2026, from 8am-12:30pm on 5th and Main in downtown Lafayette.

What happens to my card payment information?

If you choose to pay and complete the Payment Form, Greater Lafayette Commerce will securely hold your information until payment is completed. After your payment is completed successfully your payment information will be disposed of properly. Greater Lafayette Commerce will not sell or share your information.

Can I pay my fees by phone?

Yes. If you plan to pay your entire balance by April 15th, 2026, you may contact Greater Lafayette Commerce at 765-742-4044 to submit a payment by phone. Please note that we can only process card payments by phone.

Can I pay my fees with cash?

Yes. If you plan to pay your entire balance by April 15th, 2026, you may visit Greater Lafayette Commerce by appointment and submit a cash payment.

Where can I mail a check?

You may submit checks by mail to PO Box 348, Lafayette Indiana 47901. Please use 'Attention: Lafayette Farmers Market' when addressing.

If I have questions, who can I contact?

You may contact us at 765-742-4044 or mwelch@greaterlafayettecommerce.com.



Lafayette Farmers Market Checklist

We are so excited for you to join our market! Here's a quick checklist of items to submit before your application will be considered. Not all of these apply to every vendor, but it's a good idea to read through each item.

Mandatory:

- Review of Lafayette Farmers Market Contract**
- Completed Application**
- Certificate of Insurance – Commercial General Liability**
 - Certificate Holder: Greater Lafayette Commerce, P.O. Box 348, Lafayette, IN 47902
 - General Aggregate \$2,000,000
 - Products/Completed Operations Aggregate \$2,000,000
 - Each Occurrence \$1,000,000
- Proof of Vehicle Insurance**
- Code of Conduct Reviewed and Signed**
- Booth Display Standards Reviewed and Signed**
- Payment Agreement Completed**

If Applicable:

- Registered Retail Merchant Certificate**
 - Only applicable if Sales Tax applies to your product. Available through Indiana Department of Revenue.
- Secondhand Sales Disclosure**
 - Complete this form if you sell items, you did not produce or create firsthand.

Great! You've completed the list! Note that we may also request the following documentation before you are permitted to vend: Most recent health inspection, proof of purchase of seeds, plants, or produce, and/or certified food handler certificate. Please submit these items to by email (preferred) or mail to the information below. Remember, all documents must be submitted for your application to be considered. We will review your documents and application within 14 days. Please watch your email for our final decision and more information on next steps.

Lafayette Farmers Market
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